**Oscar Jimenez**

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**EDUCATION**

*California State University, Northridge*

* Bachelors of Science: Business Administration, Business Law

*Free Code Camp*

* Full Stack Web Development Certificate
  + Languages:
    - HTML5
    - CSS3
    - JavaScript
    - NodeJS

**Work Experience**

*Freelance Web Developer* April 2017 - Present

* + Created responsive websites built with the latest technology to achieve client’s goals and needs.
  + Build web applications to display a variety of tasks from calculations, pattern games, and local weather information.
  + Used APIs to display information from website such as Wikipedia, Twitch, and local weather.
  + Continue to learn new technologies to implement and improve websites.

*SME/Lead Field Inventory Analyst, Consignment*

Johnson & Johnson, Multiple Locations July 2015 – Dec 2016

* Successfully on boarded my entire department by mentoring and leading each of my team members.
* Developed training strategies and material that guided teams to success.
* Created and improved essential Excel workbooks used in daily work activities.
* Increased revenue 40% by creating a more efficient process and identifying loopholes where the company was losing money.
* Produced analysis reports concerning SOX reporting that allowed management make crucial business decisions while allowing me to lead my team to success and meet quarterly goals.
* Functioned as a liaison between Johnson & Johnson Corporation and our outsource partners.

*Financial Representative*

Northwestern Mutual Financial Network, Woodland Hills, CA 2012 – 2014

* Sourced, qualified, and managed new client pipeline by leveraging personal networks, cold calling, and internal lead generation lists.
* Secured 10-15 meetings per week on average by making 50 outbound calls per day.
* Received national recognition and became one of the top interns in California.
* Took part in the Intern Leadership Committee, responsible for training new interns on products and sales techniques.

**SKILLS**

* Leadership & Teamwork
* Computer Hardware & Software Installation
* SalesForce
* Web Development
* Excel